

MAY 2009
**American
Society of
Professional
Estimators**



www.aspenational.com

www.aspechapter3.org

Our Mission

Since 1956 ASPE serves the construction & engineering industries by providing education, training, fellowship and opportunities for professional estimating development..

ORANGE COUNTY CHAPTER #3



**ORANGE SPEEL
NEWSLETTER**

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President's Message



ASPE Code of Ethics:

Canon #1

Professional estimators shall perform services in areas of their discipline and competence.

Canon #2

Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Canon #3

Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Canon #4

Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

An interesting situation is occurring in regards to construction costs. As the general construction market continues to take a downturn in project starts, the construction cost index (CCI) and the building cost index (BCI) are trending upward. According to ENR (April 6, 2009) on a national average, the BCI has risen to an annual rate of 4.1% while the CCI has risen to 5.1%. One would think that with the lower demand of construction starts that the need for building materials would soften, resulting in lower prices. The main culprits appear to be spikes in labor and commodity costs. Let's hope that in the near future, construction starts will rise again. What impact if any, will this have on the building price indexes?



On May 13th, we are having a technical presentation on mechanical estimating. This presentation will discuss and highlight important items for understanding and preparing a mechanical estimate. More information about the dinner meeting is provided below.

A scholarship will be awarded on May 13th to a construction student. Board member Peter Garan chaired the scholarship committee, did initial screenings, and a final selection was approved by the Board. A \$500 scholarship will be presented.

All are invited to attend our meetings. Members and non-members alike are always welcome. To RSVP, simply sign-up from our web link.

Dinner meetings are held on the second Wednesday of each month. We meet at the Mezzanine Building at the Newport Gateway Towers, in Irvine (see below map for details). The next meeting is scheduled for Wednesday, May 13th. Social hour starts at 5:30 PM with dinner at 6:30 PM followed by our presentation and closing by 8:00 PM.

April's LEED workshop at the Mezzanine Building restaurant was a great success. Over thirty people attended this event. A special thanks goes out to Holly Hill, AIA, LEED AP of HMC Architects who made the workshop presentation. Hopefully, all of those that took the workshop will pass the upcoming LEED exam. Good Luck!



Our first estimating academy is scheduled for Saturday, May 30th. The all day estimating seminar will have something of interest for all estimators, including the seasoned professional and for anyone that is interested in learning solid fundamentals and practical techniques. All attendees will receive workshop materials that can be used as a future reference guide. See the attached flyer for further details and registration information.

The planning continues for our first golf tournament scheduled for Wednesday, August 5th at the Aliso Viejo Country Club, a private golf course. If you would like to volunteer in any capacity, please contact Anita Beukman. Members, non-members, and guests are welcome to participate. Book your foursome now. See our attached flyer for more information.

In May, all Chapter 3 members will be receiving a ballot for next year's elections of new officers. Positions include President, 1st – 3rd Vice presidents and Treasurer. All board and committee members are voluntary positions with no voting required per our by-laws. Please vote for a candidate or write-in. Ballots are due by May 30th. Results will be announced in June. New terms start September 2009 thru September 2010.

~ Dan Schotlander, CPE
President, ASPE Orange County Chapter

Notes from the President

Chapter Website

ASPE reservations can be booked on line. Our chapter website is www.ASPEChapter3.org. Each month our website is expanding with new links and additions. Our website is updated throughout the month. Be sure to log on and check us out. The national website is www.ASPEnational.org.

Golf Tournament

Our Chapter's first golf tournament has been confirmed for August 5th at the Aliso Viejo Golf Club, located in Aliso Viejo, CA. Watch our flier as more information will be periodically posted by chair person Anita Beukman.

Calendar of Events 2008-2009

May 6, 2009	Board Meeting
May 13, 2009	Dinner Meeting – Mechanical Estimating
May 30, 2009	Estimating Academy – Mezzanine Restaurant
June 10, 2009	Dinner Meeting - Estimating for Painting and Finishes
July 22 – 25, 2009	National Convention, St. Louis, MO
August 5, 2009	Golf Tournament - Aliso Viejo Country Club

Canon #5

Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Canon #6

Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Canon #7

Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Canon #8

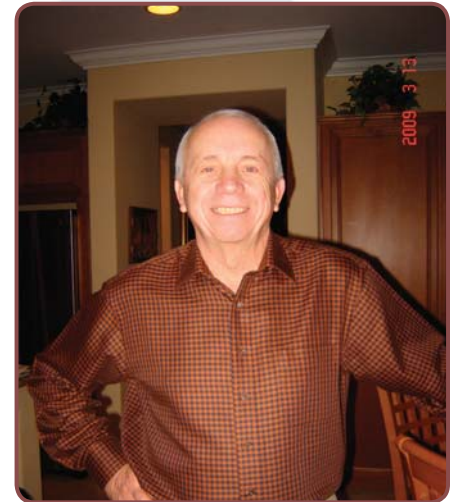
Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Canon #9

Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

Member Spotlight

Peter Garan, CPE Manager of Estimating Analytical Planning Services, Inc.



I have been around Architects, Engineers and Contractors for all my adult life. After graduating with degree in Architecture and Building Technology in Czechoslovakia I got the opportunity working for Corps of Engineers, specializing in design and construction of modular bridge systems to allow rapid troop movement over river and lakes.

In 1968 due to the political instability and consequent invasion of Soviet Red Army into our home Country, I have immigrated with my family to the United States and obtained US Citizenship in 1974.

The first few years in our new Country were quite challenging between learning English and converting from metric to Imperial units of measurements. (The German, French and Russian languages were not much help here). My first employer was the Power Division of Bechtel Corporation where I was working on fossil and nuclear power plants for the next 10 years. After the nuclear power in US was killed in late 70's I left Bechtel and went working for The Austin Company, where I got involved in the estimating field. Since then I have had an opportunity working for Koll Construction, Fluor Corporation and briefly as an independent Consultant in capacity as a Sr. Estimator and Sr. Project/Construction Manager on wide variety of projects, to numerous to list.

My first exposure to ASPE happened in early 1980's when I become a member and eventually received a certification in 1986. After that I have

taken a brief departure from ASPE activities, due to my out of state assignments at Nevada Test

Site, Texaco & Shell Oil in San Louis, Intel Corp. in Boston and IBM in New York. Back in California (Thanks God) I have renewed my ASPE membership in 2006 and truly enjoying meeting the other fellow's estimators and exchanging the mutual experiences and ideas. I certainly hope with the help of other members, we can generate enough interest among young generation to pursue the estimating career.

We all hear this every time the estimators can never be right; they never get any credit only the blame. There is some truth in that. However based on my personal experience, I strongly believe if we can learn from the previous mistakes and use our experience and all available resources, we can defy this misconception and be right most of the time (If management is listening) and contribute to the success of any projects.

In my free time I like spending time with my family, play tennis and golf, ride bicycle, shooting trap and listening to classical music, opera and jazz.



AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

Invites you to join the
ORANGE COUNTY CHAPTER'S
next meeting at:

Date: Wednesday, May 13th , 2009

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur Boulevard, Irvine, CA

The Mezzanine @ Newport Gateway Towers

Restaurant is located on the lower level of the Mezzanine Towers



Topic: Victaulic Presentation Material

Presented by: Ryan Bullard of Victaulic Corporation

Mr. Ryan Bullard Director of Engineering Sales for Victaulic Corporation will be discussing the different types and uses for patented Victaulic piping connections. Their pipe connections are literally used around the world for industrial, mechanical, process and building systems.

Piping connections, types of pipe, their uses, labor advantages, cost factors & comparisons to standard piping connections such as welded, flanged joints will all be discussed. Green building LEED advantages to using Victaulic connections, sizes available, pressure ratings and safety considerations will also be presented.

We will discuss grooved applications for both Copper and Stainless Steel plumbing systems. A review of basic grooved connection types will be followed by an introduction to new technology including installation-ready couplings and push-to-connect systems. The features and benefits of plumbing systems that utilize the grooved method will be discussed in regard to jobsite safety, LEED and "Green Building," increased productivity and reduced total installed cost when compared to traditional joining methods.

Further information can be found on their website; www.victaulic.com.

For reservations, please go to the website to book your spot at www.aspechapter3.org.
Contact Shantha Suraweera at 949.476.2094 or via email at ssuraweera@ocmi.com if you have any questions.

MEETING INFORMATION

Speaker: Ryan Bullard

Date: Wednesday, May 13th , 2009

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.



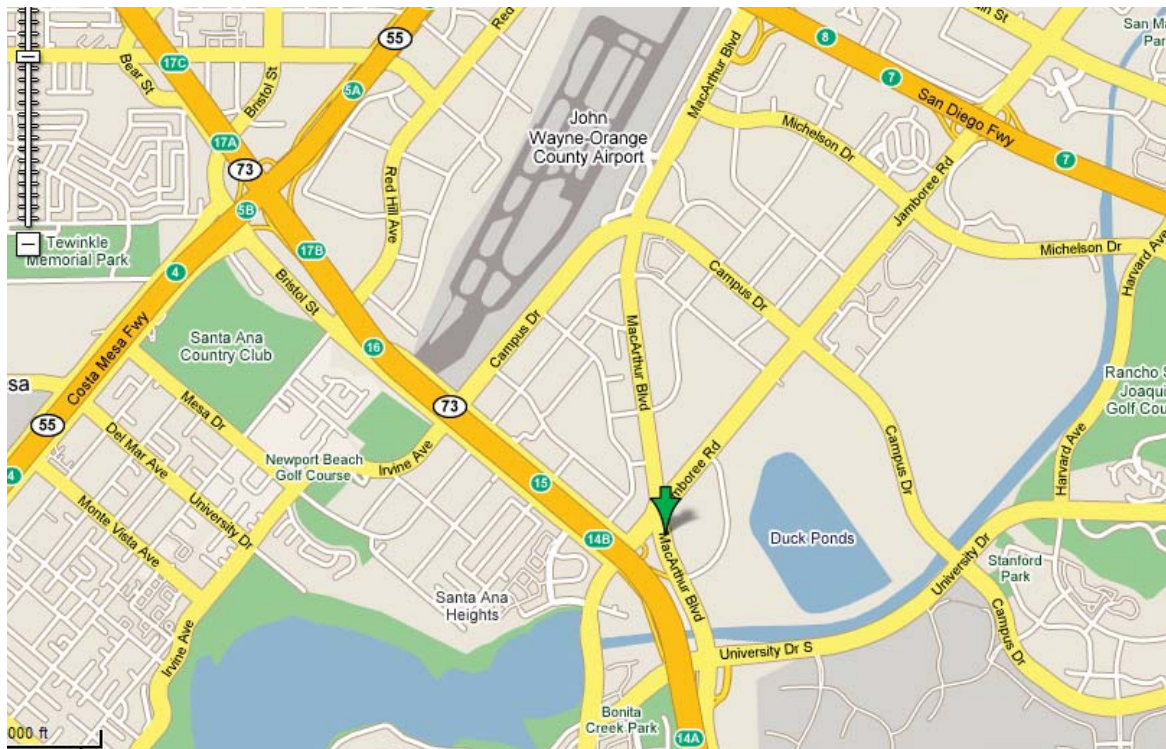
Location: 19800 MacArthur
Boulevard, Irvine, CA

The Mezzanine @ Newport Gateway Towers

Restaurant is located on the lower
level of the Mezzanine Towers

P: 949 724-1066

405 Freeway @ MacArthur Junction
between MacArthur & Fairchild



Dinner:

Chicken Breast & Bow Tie Pasta Alfredo w/ Spinach \$40

Steak w/ Grilled Vegetables \$40

Vegetarian Lasagna \$40

For reservations, please go to our website to book your spot at www.aspechapter3.org or,
contact Shantha Suraweera at 949.476.2094, or via email at ssuraweera@ocmi.com.

2008-2009 Board Members and Committee Chairs

President	Dan Schottlander, CPE AECOM	949 476 3365 dan.schottlander@AECOM.com
1st Vice President	Wil Beukman, MRICS Faithful + Gould	562 314 4194 willem.beukman@fgould.com
Secretary/Treasurer	Shantha Suraweera, CPE O' Connor Construction Management	949 476 2094 ssuraweera@ocmi.com
Past President	Ron Svarc, CPE	949 683 4751 kickerron@cox.net
Board of Directors	Paulette Rutlen, CPE The Austin Company	949 768 6686 prrutlen@cox.net
Board of Directors	John Mauk, CPE O' Connor Construction Management	949 476 2094 jmauk@ocmi.com
Board of Directors	Paul Steele Raymond Interior Systems	714.771.7670 pauls@raymond-co.com
Board of Directors	Greg Clayton Contracting Engineers, Inc.	949.548.2010 ext.101 greg@4cei.com
Chapter Certification Chair/ BOD	Art Quinion, CPE Phoenix Planning	949 581 9370 artq@phoenix-planning.com
Newsletter / BOD	Danielle Leyva Mack5	951 317 7691 dleyva@mack5.com
Membership / Certification	Ron Svarc, CPE, Art Quinion, CPE	rsvarc@hmcarchitects.com
Programs	Ron Svarc, CPE, Mike Mills, CPE	rsvarc@hmcarchitects.com
Education	Tom Smithson	tom.smithson@rcrcompanies.com
Scholarship Chair	Peter Garan, CPE	peter.garan@apsicm.com
Web Site	Paulette Rutlen, CPE	prrutlen@cox.net
Awards	Gary Casper, Ron Svarc, CPE	rsvarc@hmcarchitects.com
Outreach	Ron Svarc, CPE	rsvarc@hmcarchitects.com
Fundraising	Anita Beukman, Danielle Leyva	anita.beukman@fgould.com
Publications / PR	Ron Svarc, CPE, John Mauk, CPE	rsvarc@hmcarchitects.com
Estimating Academy	Dan Schottlander, CPE, Wil Beukman, Ron Svarc	
GC Advisory Board	Dan Schottlander, CPE, Ron Svarc, CPE, Gary Casper, Anita & Wil Beukman	

Company Member Representatives

FROM ASPE ORANGE COUNTY CHAPTER

Abacus Project Management Inc.

AGC San Diego Plan Room

American Constructors

Analytical Planning Services, Inc.

Arnulfo Ruiz

Bel Esprit Builders, Inc.

Bert L. Howe & Associates, Inc.

Brussel Consulting and
Construction Management

Casper Estimating Services

Consolidated Contracting Services

Contracting Engineers Inc.

Contractors and Cost Consultants

Corecon Technologies Inc.

DDL Construction

DM Construction Services

Disneyland Resorts

Earth Tech / AECOM

Faithful + Gould

GKK Works

Herzog Contracting Corporation

HMC Architects

Jacobs Engineering

JBH Structural Concrete Inc.

Joshua Don

Kanda Project Services Corporation

Kerry Contractors, Inc.

KFHP Inc.

KGA, Inc.

KHS&S

L&R Construction Inc.

Lennar

Lombard Consulting Services, Inc.

Mack5

M. Cangro Development

Madsen, Kneppers & Associates

Marlin Construction Consulting
and Associates

O'Connor Construction Management

Pacific Rim Mechanical Contr. Inc.

Performance Contracting, Inc.

Pete Fowler Construction Services

Phoenix Planning

Project Control Assoc.

Raymond Interior Systems

RCR Mechanical

Rider Levett Bucknall

Ronald Fedman Associates, Inc.

Rosenthal Masonry

Swinerton Builders

Suffolk Construction, Inc.

The Austin Company

The Clark Construction Group

Timko, Inc.

2009 ASPE

April Dinner Re-Cap



By: Danielle Leyva

April's dinner meeting was both interesting and refreshing. Mike Smith and Todd Paiva of Performance Contracting Inc. gave a presentation on how to estimate metal stud wall systems and drywall finishes.

Mike started the presentation out by introducing PCI and the different projects

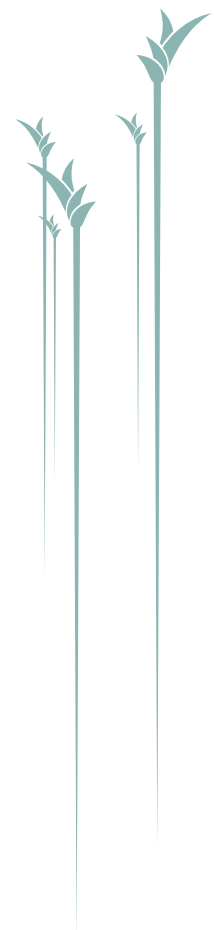
that they've worked on. PCI is a national company that specializes in hospitals, airports, military, and retail construction interiors. Todd continued the presentation going straight to the take-off. PCI uses On-Screen Take-off to fulfill their estimating needs. On-Screen is a powerful tool that lets the user take-off quantities in less time! This program also allows you to build a database of unit costs. This results in an

almost complete cost estimate with just a few more adjustments by the estimator.

If you haven't had a chance to work with this program, you should definitely look into the benefits that it offers.



Todd Paiva and Mike Smith



ASPE #3 AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

Estimating Academy

MAY 30TH 2009



Please join the Orange County Chapter's Estimating Academy on Saturday, May 30th, 2009. Back to Basics with a Twist; Learn how to prepare all of your estimates with a solid foundation. Attendees can expect to learn practical and innovative estimating methods, current techniques and the latest industry estimating technologies. This full-day event is packed with educational information and networking opportunities.

WHERE

The Mezzanine Restaurant @
Newport Gateway Towers
19800 MacArthur Blvd.
Irvine, CA 92612
mezzanineatthetowers.com

WHEN

Saturday, May 30, 2009

TIME

8 AM - 3:30 PM

COST

\$90
Student Scholarships Available.
Continental Breakfast, Lunch, and
Presentation Materials will be Provided

SPONSORSHIPS

Corporate sponsorships and student scholarship donations are always appreciated

www.aspechapter3.org



ESTIMATING TRACKS

Introduction & Welcome

Estimating Ethics

ASPE Canons; Review & Discussion examples: acceptable and unacceptable ethics

Take-Offs & Quantities

Methods & procedures, site measures, Google, BIM, Digitizers, take-off Software, Examples

Work Breakdown Structure

CSI 1995, CSI 2004, Uniformat
When to use, how to use & why, Conversion Tables

Pricing - Elements of the the Estimate

Labor, materials, equipment, odc's
G&A, labor burden, markup, overhead & profit, fees, contingencies, risk evaluation

Estimating Project Change Orders

Methods & Examples
Types of CO's; owner generated;
contractor generated, subcontractor CO's, disputed CO's

Closing - Questions & Answers

Please RSVP to Wil Beukman at Willem.Beukman@fgould.com or 949.690.4153
Faithful & Gould - 3020 Old Ranch Parkway, Suite 180 - Seal Beach, CA 90740



**AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS
ORANGE COUNTY - CHAPTER 3
REGISTRATION FORM**
www.aspechapter3.org



Estimating Academy - May 30, 2009

Date: May 30th, 2009
Registration, Sign In & Breakfast:
7:30 AM - 8:00 AM
Seminar: 8:00 AM - 3:30 AM
Location: The Mezzanine Restaurant @
Newport Gateway Towers
19800 MacArthur Blvd.
Irvine, CA 92612
mezzanineatthetowers.com

Name:
Company:
Type of Business: General Contractor <input type="checkbox"/> Subcontractor <input type="checkbox"/> Vendor <input type="checkbox"/> Other <input type="checkbox"/>
Profession: Estimator <input type="checkbox"/> Sr. Estimator <input type="checkbox"/> Chief Estimator/Manager <input type="checkbox"/>
Project Manager <input type="checkbox"/> Engineer <input type="checkbox"/> Other <input type="checkbox"/> Student <input type="checkbox"/>
ASPE Chapter Number: or Guest <input type="checkbox"/>
Phone Number:
Email Address:
Paid By: Cash <input type="checkbox"/> Check <input type="checkbox"/>

Registration \$90

Student Scholarships Available.

Please Make Checks Payable to: ASPE Chapter 3 (credit cards not accepted)

Please RSVP to Wil Beukman at Willem.Beukman@fgould.com or 949.690.4153
Faithful & Gould - 3020 Old Ranch Parkway, Suite 180 - Seal Beach, CA 90740

ASPE, CHAPTER 3, ORANGE COUNTY



ANNUAL GOLF TOURNAMENT: AUGUST 5, 2009.



**Aliso Viejo Country
Club
Aliso Viejo**

- Shotgun start at 12:30. The format will be a Texas Scramble.
- Cost per player—\$150 including green fees, lunch, cart, awards reception.
- Cost per 4-ball—\$550 including green fees, lunch, cart, awards reception.
- Early bird bookings before July 15 — A discount of 10%.
- The tournament will be held rain or shine unless the course is closed by course officials.



Benefiting the ASPE, Chapter 3 Education Fund Tournament Registration Form

Anita Beukman: 949 690 4152
E-mail: anita.beukman@fgould.com

Contact Name 4-ball

Company Name

Company Address

Contact Phone 4-ball

Names of Players:	Cost
_____	\$150.00
_____	\$150.00
_____	\$150.00
_____	\$150.00
<input type="checkbox"/> Check included	Total: _____

_____ Contact E-mail 4-ball

ASPE, CHAPTER 3, ORANGE COUNTY

FIRST ANNUAL GOLF TOURNAMENT: AUGUST 5, 2009.



GOLF SPONSORSHIPS INFORMATION:

- **COURSE SPONSOR—\$500 TO \$1000 DEPENDING ON THE LOCATION OF THE HOLE.**
- **DINNER SPONSOR—\$1500**
- **LUNCH SPONSOR—\$800**
- **BEVERAGE CART ON THE COURSE—\$500**
- **WELCOME BANNER SPONSOR**
- **PRIZES FOR FIRST PLACE; SECOND PLACE; NEAREST TO THE PIN; LONGEST DRIVE AND HOLE IN ONE**
- **GOLFER—\$150 (\$50 Cash back discount if booked as a foursome)**

WHAT DO YOU GET FOR THE SPONSORSHIP?

- Foursome the day of the tournament for Sponsorships \$1000 or more
- Lunch and Dinner for all sponsors (2 representatives/sponsor)
- On Course Signage/Banners
- Marketing Materials at Dinner Location
- Recognition from the Podium and in the Tournament Program
- Special Recognition in the ASPE Electronic Newsletter, Tournament Issue
- Exposure to the various role players of the Construction Industry

**FOR MORE INFORMATION AND TO ENSURE YOUR PLACE, RSVP BEFORE JUNE 1, 2009 with ANITA BEUKMAN AT:
anita.beukman@fgould.com or 949 690 4152.**

ASPE, CHAPTER 3, ORANGE COUNTY

FIRST ANNUAL GOLF TOURNAMENT: AUGUST 5, 2009.



REGISTRATION OF SPONSORSHIP

SPONSORSHIP OF YOUR CHOICE: _____

COMPANY NAME: _____

ADDRESS: _____

CITY, ZIPCODE: _____

CONTACT NAME: _____

CONTACT E-MAIL: _____

CONTACT PHONE NO: _____

CHECK INCLUDED:

SIGNATURE: _____

Please mail this form with your check payment to:

Anita Beukman, B183, 26895 Aliso Creek Rd, Aliso Viejo, CA, 92656

Checks to be made out to: ASPE, Chapter 3

THANK YOU FOR YOUR SUPPORT

TO ENSURE YOUR PLACE, RSVP BEFORE June 1, 2009 with ANITA BEUKMAN AT: anita.beukman@fgould.com or 949 690 4152.

Quote of the Month

“Happiness is the state of consciousness which proceeds from the achievement of one’s values.”

~Ayn Rand US (Russian born) novelist 1905 – 1982

Advertising Opportunities:

Business Card	Per Issue	\$25.00
¼ Page Ad	Per Issue	\$50.00
½ Page Ad	Per Issue	\$100.00
Full Page Ad	Per Issue	\$200.00



Any Program Ideas?

In order to make our chapter work for everyone we are looking for your ideas and input. What topics would you like to see discussed? What programs would you like? If you are a General Contractor, Subcontractor, Consultant, Architect or Engineer, what topics are you interested in? Any suggestions that you have, we would be appreciated.



Membership

Applications for membership can be downloaded from the national website, www.aspenational.org or on our local website, www.aspechapter3.org.

