JUNE 2009

# ORANGE COUNTY CHAPTER #3

## American Society of Professional Estimators

www.aspenational.com

www.aspechapter3.org

### Our Mission

*Since 1956 ASPE serves the construction & engineering industries by providing education, training, fellowship and opportunities for professional estimating development..*

# ORANGE SPEEL NEWSLETTER


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## ASPE Code of Ethics:

**Canon #1**
*Professional estimators shall perform services in areas of their discipline and competence.*

**Canon #2**
*Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.*

**Canon #3**
*Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.*

**Canon #4**
*Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.*

# President's Message

On May 30th, we had our first estimating academy, which was held at the Mezzanine Restaurant. Our attendees included students, instructors, and volunteers. We had approximately 20 attendees. It was a good learning experience for everyone present and we will certainly have another academy next year!

On June 10th, we will be having a technical presentation on estimating for painting and finishes. This presentation will discuss and highlight important items for understanding and preparing a painting estimate. More information about the dinner meeting is provided below.

On June 10th, we will also be presenting awards of appreciation for all of the volunteers that helped our chapter for the 2008 - 2009 year. A student scholarship will be awarded and our newly elected President and Vice Presidents will be presented.

Dinner meetings are held on the second Wednesday of each month, starting from September through June. We meet at the Mezzanine Restaurant at the Newport Gateway Towers, in Irvine (see below map for details). Social hour starts at 5:30 PM with dinner at 6:30 PM followed by our presentation and closing by 8:00 PM. All are welcome to attend.

Work continues in planning for our first golf tournament, which is scheduled for Wednesday, August 5th at the Aliso Viejo Country Club, a private golf course. If you would like to volunteer in any capacity, please contact Anita Beukman. Members, non-members, and guests are welcome to participate. Book your foursome now. See our attached flier for more information.

Ballot results for next year's elections of new officers are as follows: President, Wil Beukman, MRICS, First Vice President, Mike Mills, CPE, Second Vice President, Tom Smithson, Third Vice President, Greg Clayton, PE. Our Treasurer position is open, so we are looking for a member volunteer to fill this position. If you are interested please contact Wil Beukman. All board and committee members are voluntary positions with no voting required per our by-laws. We are also looking for more board members for next year. New terms start September 2009 through September 2010 with a planning meeting to be held this August.

The ASPE National Convention is being held in St. Louis from July 22nd through July 25th. There are two days of estimating tracks, board meetings, vendor exhibits, regional caucuses, business sessions, professional seminars, an awards banquet, and a president's party for all attendees. If you have never been to a national convention it's something to consider because it's a fun learning experience. Further information can be found on the national website; www.aspenational.org.

*~ Dan Schottlander, CPE*
*President, ASPE Orange County Chapter*

# Notes from the President

## Chapter Website

ASPE reservations can be booked on line. Our chapter website is www.ASPEChapter3.org. Each month our website is expanding with new links and additions. Our website is updated throughout the month. Be sure to log on and check us out. The national website is www.aspenational.org.

## Golf Tournament

Our Chapter's first golf tournament has been confirmed for August 5th at the Aliso Viejo Golf Club, located in Aliso Viejo, CA. Watch our flier as more information will be periodically posted by chair person Anita Beukman.

## Calendar of Events 2008-2009

| | |
|---|---|
| June 10, 2009 | Dinner Meeting - Estimating for Painting and Finishes |
| July 22 – 25, 2009 | National Convention, St. Louis, MO |
| August 5, 2009 | Golf Tournament - Aliso Viejo Country Club |

### Problem of the Month

Estimate the probable production rate of a backhoe with a 1-1/4 CY heaped capacity bucket operating in hard, tough clay. The estimated cycle time is 20 seconds per load. Assume the job conditions are represented by a 50-minute working hour.

a. 175 CY/hour
b. 159 CY/hour
c. 137 CY/hour
d. 150 CY/hour

See answer on page 12.

### Canon #5

Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

### Canon #6

Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

### Canon #7

Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

### Canon #8

Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

### Canon #9

Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

# Presenter Spotlight

## Janet Piccola, FCSI
## Architectural Representative
## Frazee Paint Company

During the past 23 years, Jan has worked with Southern California architects and specifiers as a professional architectural representative. She has provided workshops and seminars on a wide range of topics in her areas of expertise (modified bitumen roofing, lightweight insulating concrete, paints and coatings), and regularly reviews and edits specifications for new commercial projects for architects and specifiers throughout the West Region.

Jan has acted as project estimator, project manager on numerous commercial roofing projects in the Southern California area, including the Walt Disney Concert Hall, Disneyland and UCLA Medical Center. Her paint and coatings projects include the Water and Life Museum (the first LEED platinum museum in the world), Kaiser Hospitals, Loma Linda Cancer Center, Miller Children's Hospital, St. Jude Hospital, St. Joseph's Medical Center and Children's Hospital of Orange. Jan developed the paint industry's first LEED submittal package, used on all of Frazee's LEED projects.

Jan has been an active member of the LACSI Chapter of the Construction Specifications Institute for many years. She served on the LACSI Board of Directors in various positions from 1989-1998; the last two years as President of the Los Angeles Chapter, CSI.

Jan was elected President of the West Region CSI's 12 Chapters in 1996 and will complete her term as President of the Region in June of this year. She has served on the National Construction Specifications Institute Board of Directors, in Washington D.C. for the past three years.

In March of this year, Jan was honored with one of the two top honors of the Construction Specifications Institute, that of Fellow in CSI. She will be inducted into the College of Fellows in June of this year.

# AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

## Invites you to join the ORANGE COUNTY CHAPTER'S next meeting at:

Date: Wednesday, June 10th , 2009

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur Boulevard, Irvine, CA

The Mezzanine @ Newport Gateway Towers

Restaurant is located on the lower level of the Mezzanine Towers

# Topic: Estimating for Painting & Finishes

## Presented by: Janet Piccola of Frazee Paint Company

- About Frazee Paints (history, basic facts)
- Why Talk Paint? (what does paint do?, Auxiliary products Frazee represents)
- Principal Components of Paint
- Evaluating Quality Paint
- Color and Its Impact on Paint Performance
- VOC's and 'Green' Trends
- LEED and Paint
- New Products on the Horizon

For reservations, please go to the website to book your spot at www.aspechapter3.org.
Contact Shantha Suraweera at 949.476.2094 or via email at ssuraweera@ocmi.com if you have any questions.

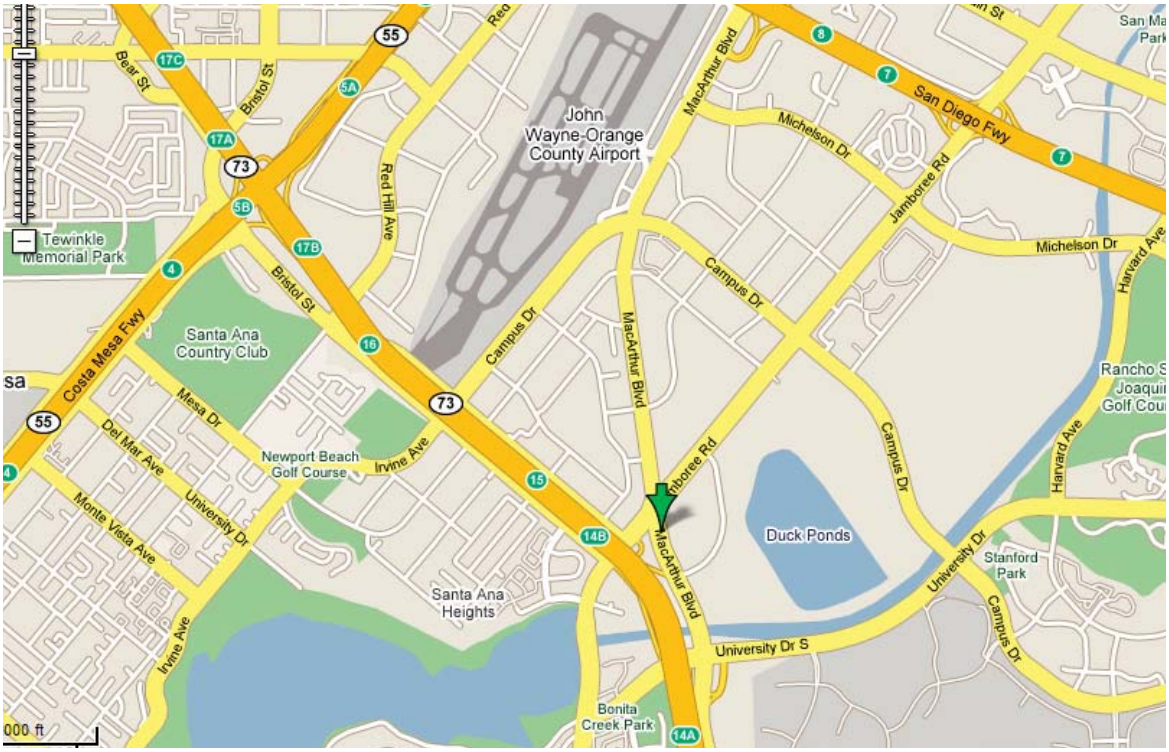
# MEETING INFORMATION

Speaker: Janet Piccola

Date: Wednesday, June 10th , 2009

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur Boulevard, Irvine, CA
The Mezzanine @ Newport Gateway Towers
Restaurant is located on the lower level of the Mezzanine Towers
P: 949 724-1066
405 Freeway @ MacArthur Junction between MacArthur & Fairchild




## Dinner:

Chicken Breast & Bow Tie Pasta Alfredo w/ Spinach $40

Steak w/ Grilled Vegetables $40

Vegetarian Lasagna $40

For reservations, please go to our website to book your spot at www.aspechapter3.org or, contact Shantha Suraweera at 949.476.2094, or via email at ssuraweera@ocmi.com.

# 2008-2009 Board Members and Committee Chairs

| | | |
|---|---|---|
| President | Dan Schottlander, CPE | 949 476 3365 |
| | AECOM | dan.schottlander@AECOM.com |
| 1st Vice President | Wil Beukman, MRICS | 562 314 4194 |
| | Faithful + Gould | willem.beukman@fgould.com |
| Secretary/Treasurer | Shantha Suraweera, CPE | 949 476 2094 |
| | O' Connor Construction Management | ssuraweera@ocmi.com |
| Past President | Ron Svarc, CPE | 949 683 4751 |
| | | kickerron@cox.net |
| Board of Directors | Paulette Rutlen, CPE | 949 768 6686 |
| | The Austin Company | prrutlen@cox.net |
| Board of Directors | John Mauk, CPE | 949 476 2094 |
| | O' Connor Construction Management | jmauk@ocmi.com |
| Board of Directors | Paul Steele | 714.771.7670 |
| | Rayomond Interior Systems | pauls@raymond-co.com |
| Board of Directors | Greg Clayton, PE | 949.548.2010 ext.101 |
| | Contracting Engineers, Inc. | greg@4cei.com |
| Chapter Certification Chair/ BOD | Art Quinion, CPE | 949 581 9370 |
| | Phoenix Planning | artq@phoenix-planning.com |
| Newsletter / BOD | Danielle Leyva | 951 317 7691 |
| | Mack5 | dleyva@mack5.com |
| Membership / Certification | Ron Svarc, CPE, Art Quinion, CPE | rsvarc@hmcarchitects.com |
| Programs | Ron Svarc, CPE, Mike Mills, CPE | rsvarc@hmcarchitects.com |
| Education | Tom Smithson | tom.smithson@rcrcompanies.com |
| Scholarship Chair | Peter Garan, CPE | peter.garan@apsicm.com |
| Web Site | Paulette Rutlen, CPE | prrutlen@cox.net |
| Awards | Gary Casper | casperces@sbcglobal.net |
| Outreach | Ron Svarc, CPE | rsvarc@hmcarchitects.com |
| Fundraising | Anita Beukman, Danielle Leyva | anita.beukman@fgfould.com |
| Publications / PR | John Mauk, CPE | jmauk@ocmi.com |
| Estimating Academy | Dan Schottlander, CPE, Wil Beukman, Ron Svarc, Anita Beukman | |
| GC Advisory Board | Dan Schottlander, CPE, Ron Svarc, CPE, Gary Casper, Anita & Wil Beukman | |
| Golf Committee | Anita Beukman, Danielle Leyva | |

# Company Member Representatives

FROM ASPE ORANGE COUNTY CHAPTER

Abacus Project Management Inc.

AGC San Diego Plan Room

American Constructors

Analytical Planning Services, Inc.

Arnulfo Ruiz

Bel Esprit Builders, Inc.

Bert L. Howe & Associates, Inc.

Brussel Consulting and Construction Management

Casper Estimating Services

Consolidated Contracting Services

Contracting Engineers Inc.

Contractors and Cost Consultants

Corecon Technologies Inc.

DDL Construction

DM Construction Services

Disneyland Resorts

Earth Tech / AECOM

Faithful + Gould

GKK Works

Herzog Contracting Corporation

HMC Architects

Jacobs Engineering

JBH Structural Concrete Inc.

Joshua Don

Kanda Project Services Corporation

Kerry Contractors, Inc.

KFHP Inc.

KGA, Inc.

KHS&S

L&R Construction Inc.

Lennar

Lombard Consulting Services, Inc.

Mack5

M. Cangro Development

Madsen, Kneppers & Associates

Marlin Construction Consulting and Associates

O'Connor Construction Management

Pacific Rim Mechanical Contr. Inc.

Performance Contracting, Inc.

Pete Fowler Construction Services

Phoenix Planning

Project Control Assoc.

Raymond Interior Systems

RCR Mechanical

Rider Levett Bucknall

Ronald Fedman Associates, Inc.

Rosenthal Masonry

Swinerton Builders

Suffolk Construction, Inc.

The Austin Company

The Clark Construction Group

Timko, Inc.

# Re-Caps, Re-Caps, Re-Caps

## May Dinner Re-Cap

By: Danielle Leyva

Thanks to the presenters of Victaulic Corporation for giving us a run down on the "Victaulic" way. Victaulic is known for their many patented products and best known for their grooved end piping system, which is the most versatile and economical mechanical pipe joining system out there. If you'd like additional information on any of Victaulic's products, please visit their website at www.victaulic.com.

From a cost standpoint, what you do need to know is that Victaulic most always wins when it comes to the total installed cost. Although the materials price may be more expensive than your traditional piping system, you will see that the cost is offset by the amount of labor needed to install the system. Now we have a product that is three things: economical, reliable, and versatile! I'm sold!

*Full House*

*Lance Williams*

*Ryan Bullard*

## Academy Re-Cap

By: Anita Beukman

The 1st Academy presented by Chapter 3 was successful. The turnout of 17 attendees varied from young college graduates to more experienced participants. They obtained the benefit of the collective wealth of experience from Dan Schottlander CPE, Wil Beukman MRICS and Ron Svarc CPE as they shared their knowledge on the Basics of Estimating.

The subjects included Take Offs, Pricing, Work Break down Structures, Change Orders and Ethics. The presentations were of a high standard and well received by the group.

During the question and break sessions the "teachers" were peppered with questions and the group showed definite interest in a follow up Academy.

Each "student" received a hardcopy handout and a flash drive (sponsored by Faithful + Gould, Seal Beach, CA. (www.fgould.com)) containing all the power point presentations.

*Students at the Estimating Academy*

*Wil, Dan, and Ron*

# ASPE, CHAPTER 3, ORANGE COUNTY

## ANNUAL GOLF TOURNAMENT: AUGUST 5, 2009.

Aliso Viejo Country Club

Aliso Viejo

- Shotgun start at 12:30. The format will be a Texas Scramble.
- Cost per player—$150 including green fees, lunch, cart, awards reception.
- Cost per 4-some—$550 including green fees, lunch, cart, awards reception.
- Early bird bookings before July 15 — A discount of 10%.
- The tournament will be held rain or shine unless the course is closed by course officials.

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

Benefiting the ASPE, Chapter 3 Education Fund

**Tournament Registration Form**

Contact Name 4-some

Company Name

Company Address

Contact Phone 4-some

| Names of Players: | Cost |
|---|---|
| | $150.00 |
| | $150.00 |
| | $150.00 |
| | $150.00 |

☐ Check included/mailed **Total:**

Contact E-mail 4-some

**Anita Beukman: 949 690 4152**

**E-mail: anita.beukman@fgould.com**

# ASPE, CHAPTER 3, ORANGE COUNTY

# FIRST ANNUAL GOLF TOURNAMENT: AUGUST 5, 2009.

**GOLF SPONSORSHIPS INFORMATION:**

- **COURSE SPONSOR**—$500 TO $1000 DEPENDING ON THE LOCATION OF THE HOLE.
- **DINNER SPONSOR**—$1500
- **LUNCH SPONSOR**—$800
- **BEVERAGE CART ON THE COURSE**—$500
- **WELCOME BANNER SPONSOR**
- **PRIZES FOR FIRST PLACE; SECOND PLACE; NEAREST TO THE PIN; LONGEST DRIVE AND HOLE IN ONE**
- **GOLFER—$150 ($50 Cash back discount if booked as a foursome)**

**WHAT DO YOU GET FOR THE SPONSORSHIP?**

- Foursome the day of the tournament for Sponsorships $1000 or more
- Lunch and Dinner for all sponsors (2 representatives/sponsor)
- On Course Signage/Banners
- Marketing Materials at Dinner Location
- Recognition from the Podium and in the Tournament Program
- Special Recognition in the ASPE Electronic Newsletter, Tournament Issue
- Exposure to the various role players of the Construction Industry

**FOR MORE INFORMATION AND TO ENSURE YOUR PLACE, RSVP BEFORE JULY 1, 2009 with ANITA BEUKMAN AT: anita.beukman@fgould.com or 949 690 4152.**

# ASPE, CHAPTER 3, ORANGE COUNTY

# FIRST ANNUAL GOLF TOURNAMENT: AUGUST 5, 2009.

## REGISTRATION OF SPONSORSHIP

**SPONSORSHIP OF YOUR CHOICE:** _____

**COMPANY NAME:** _____

**ADDRESS:** _____

**CITY, ZIPCODE:** _____

**CONTACT NAME:** _____

**CONTACT E-MAIL:** _____

**CONTACT PHONE NO:** _____

**CHECK INCLUDED:** ☐

**SIGNATURE:** _____

Please mail this form with your check payment to:

Anita Beukman, B183, 26895 Aliso Creek Rd, Aliso Viejo, CA, 92656

Checks to be made out to: ASPE, Chapter 3

**THANK YOU FOR YOUR SUPPORT**

**TO ENSURE YOUR PLACE, RSVP BEFORE July 1, 2009 with ANITA BEUKMAN AT: anita.beukman@fgould.com or 949 690 4152.**

## Answer to Problem of the Month

B. 159 CY/hour

Calculation:

Average bucket payload = 1.25 x 85% = 1.06 CY

1.06 CY / 1 cycle x 1 cycle / 20 seconds x 60 seconds / 1 hour x 50 minutes / 1 hour = 159 CY/hour

### Advertising Opportunities:

| | | |
|---|---|---|
| Business Card | Per Issue | $25.00 |
| ¼ Page Ad | Per Issue | $50.00 |
| ½ Page Ad | Per Issue | $100.00 |
| Full Page Ad | Per Issue | $200.00 |

### New Members

Chapter 3 would like to welcome the following new member:

- Jay Helekar

## Any Program Ideas?

In order to make our chapter work for everyone we are looking for your ideas and input. What topics would you like to see discussed? What programs would you like? If you are a General Contractor, Subcontractor, Consultant, Architect or Engineer, what topics are you interested in? Any suggestions that you have, we would be appreciated.

## Quote of the Month

**"The only thing a man can take beyond this lifetime is his ethics."**

**~Thomas Jefferson**

## Membership

Applications for membership can be downloaded from the national website, www.aspenational.org or on our local website, www.aspechapter3.org.