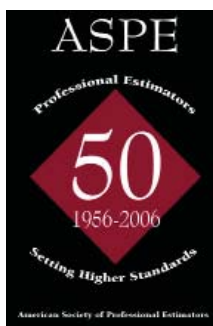


MARCH 2008
American
Society of
Professional
Estimators

ORANGE COUNTY CHAPTER #3



www.aspenational.com

Our Mission

Since 1956 ASPE serves the construction & engineering industries by providing education, training, fellowship and opportunities for professional estimating development..



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**ORANGE SPEEL
NEWSLETTER**





President's Message

Recently, I had the opportunity to go on a unique business trip. It's not that often that I have to travel for work, so when the boss says would you like to go, one should say yes. Last week I was in Guam, which is 12,500 miles southwest of Orange County. Guam is 18 hours ahead of us, so when you travel there, one crosses the international dateline. I left from LAX at 9 AM Sunday and arrived at 7 PM Monday night. The return flight was weird indeed, because I gained the day back. I left Guam at 7 AM on Saturday and arrived in LAX on Saturday at 5 AM. Go figure. It was my first visit to Guam. The island is a territory of the USA. It's approximately 30 miles long, four miles wide and 200 square miles (Orange County is 700 square miles). The population is approximately 160,000. The island reminded of a rural Hawaii. I would definitely go back again, despite the long flight time of 17 ½ hours. The purpose of my trip was to work on an estimate for a design build project on the island.

ASPE Code of Ethics:

Cannon #1

Professional estimators shall perform services in areas of their discipline and competence.

Cannon #2

Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Cannon #3

Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Cannon #4

Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Our local chapter membership is growing. This past month we received applications for four new members. Congratulations and welcome to our newest members; Gregory Clayton, Donald Macgregor, Brian Hayen and Bill Trigwell. To our current members, when you come to the next dinner meeting please feel free to introduce yourselves and welcome our newest members. Our Chapter 3 membership is currently at 60. Thanks to everyone for your support!



Last month we offered a special of 50% off the second dinner (or third, or fourth, or whatever) if you bring a guest. The offer stands again, for this month. The Mezzanine restaurant serves chicken, steak or vegetarian meals. Just go online to sign up and make your meal selection. It's that simple. We have another interesting guest speaker in March.

In March, our dinner topic will be on LEED Green Buildings. More information on the guest speaker and the presentation is summarized in the flier listed below. For April the meeting topic is construction scheduling, at the estimating stages of a project. This spring, we have more exciting events to come.

Our next Board meeting is scheduled for Wednesday, March 5th, at 5 PM. All members are welcome to attend. We could always use some more volunteers. If you are interested in attending a board meeting, feel free to contact me. Meetings are typically held the first Wednesday of the month. Board meetings are held once a month in Lake Forest, at the Earth Tech office. The meetings last about one hour.

Our dinner meetings are held on the second Wednesday of each month. We meet at the Mezzanine Building at the Newport Gateway Towers, in Irvine (see enclosed map for details). The next dinner meeting is scheduled for March 13th. Social hour starts at 5:30 PM with dinner at 6:30 PM. We finish by 8:30 and parking is free. Hope to see you there.

~ Dan Schottlander, CPE
President, ASPE Orange County Chapter

Notes from the President

Chapter Website

ASPE reservations can be booked on line. Our chapter website is www.ASPEChapter3.org. Monthly newsletters are posted on the site. If you have any questions or ideas on what to include in our website, feel free to contact our Webmaster Paulette Rutlen. The national website is www.aspenational.org. Be sure to check out both websites as they are updated periodically.

Golden Spike Award

Last year the San Diego Chapter initiated an award dinner to honor an outstanding individual for contributions to the construction industry. This idea originated from the Atlanta Chapter which has locally, had this award for a number of years. For 2008 the Golden Spike Award would like to honor someone from Southern California. It can be an estimator or any one in construction. If you know of someone that you would like to nominate, or you would like to participate, we are meeting one half hour before the dinner meeting at the Mezzanine Towers on February 13th. The point of contact is Frank Young of the San Diego chapter.

Certification

You may want to consider taking the Certified Professional Estimator (CPE) examination. This is a good opportunity to gain industry recognition as a certified estimator. The next testing period is scheduled for March 2008. There is still time to sign up. The workshop is being offered online on the national ASPE website. Arrangements can be made to have a local chapter workshop. Contact Certification Chair Art Quinion if you have any questions or are interested in signing up.

Cannon #5

Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Cannon #6

Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Cannon #7

Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Cannon #8

Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Cannon #9

Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS
Invites you to join the
ORANGE COUNTY CHAPTER'S
next meeting at:



Date: Wednesday, March 12th , 2008

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur Boulevard, Irvine, CA

The Mezzanine @ Newport Gateway Towers

Presented by: Jordan Seagraves

Topic: Green Building and LEEDS Certification



Principal – Jordan Seagraves Architect: Inc. Jordan Seagraves is a LEED Accredited Profession, NCARB Certified Licensed architect in the State of California and Nevada. He is a founding board member and current Chair of the United States Green Building Council (USGBC) – Orange County Chapter and elected Chair for the USGBC - Pacific Coast Region (PRC). Jordan has also been elected to the USGBC National Chapter Steering Committee to represent the PRC.

As principal of Jordan Seagraves Architect, Inc. he looks to incorporate an integrated “in balance” approach to design and architecture, through Sustainability and LEED consulting and full service architectural design and documentation. His professional experience ranges from 1,000 square foot retail Tenant Improvements to national Roll Out and Big Box to a +/- one Million

Square foot renovation of Vintage Fair Mall – as well as – Managing some +/- 1,500 residential units in various stages of pre-development and construction for Residential town homes, three and four story walk ups, and large scale podium mix use in down town Los Angeles. His current projects include product development and advising, sustainability and LEED consulting, high end luxury green residential design, single family responsible spec-home design, multi-family responsible design, and commercial Tenant Improvements and design.

For reservations, please go to the website to book your spot at www.aspechapter3.org.
Contact Art Quinion at artq@phoenix-planning.com or call 949-581-9370 if you have any questions.



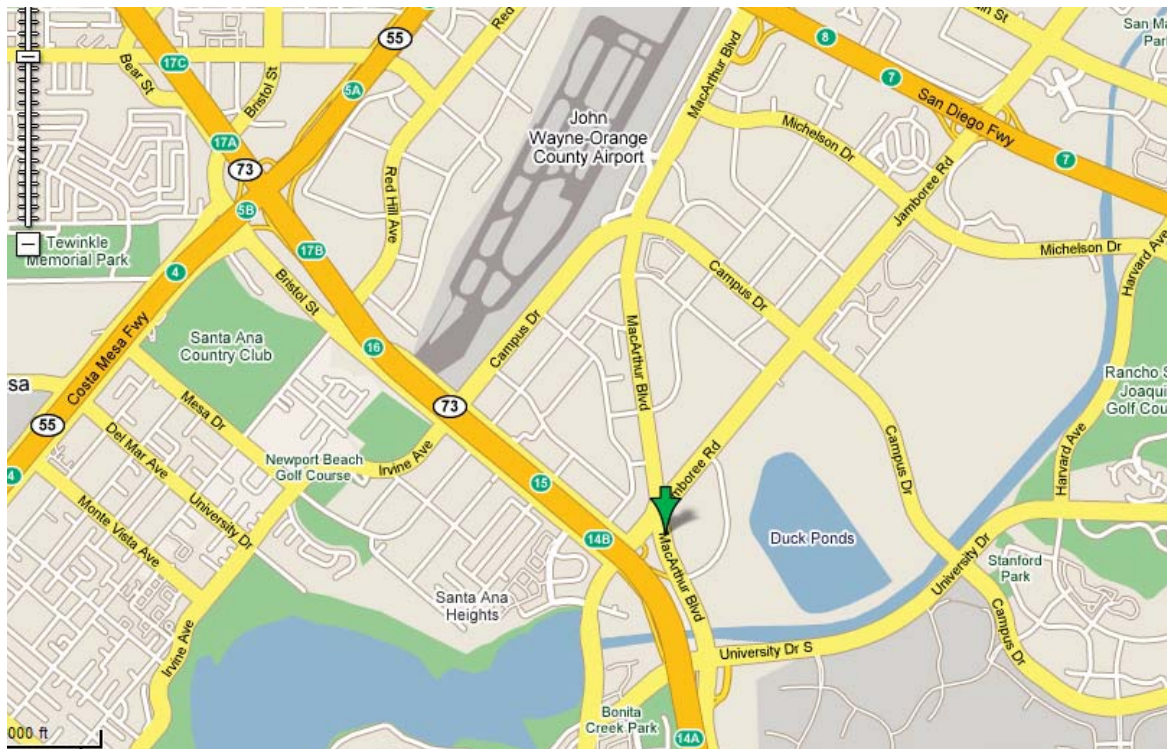
MEETING INFORMATION

Speaker: Jordan Seagraves

Date: Wednesday, March 12th , 2008

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur
Boulevard, Irvine, CA
The Mezzanine @ Newport
Gateway Towers
P: 949 724-1066
405 Freeway @ MacArthur
Junction between
MacArthur & Fairchild



Dinner:


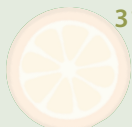

Steak \$35 Chicken \$35

Vegetarian Lasagna \$35

For reservations, please go to the website to book your spot at www.aspechapter3.org.
Contact Art Quinion at artq@phoenix-planning.com or call 949-581-9370 if you have any questions.

March

2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
						1	
2	3	4	5 Board Meeting @ 5 p.m.	6	7	8	
9	10	11	12 Dinner Meeting @ 6:30 p.m. in Irvine	13	14	15	
16 	17	18	19	20	21	22	
23	24	25	26	27	28	29	
30	31 	*Don't miss the next meeting on Wednesday, April 16th at 6:30 PM.					



Member Bio



Danielle Leyva
HMC Architects
Ontario, California

Danielle Leyva entered the world of estimating not too long ago, a little over a year and a half ago. She began her career as a Project Staff Accountant and continues her career as an Estimator at HMC Architects located in Ontario, CA. She received a Bachelors of Science in Business Administration with a concentration in Accounting from California State University, Fullerton in 2003. Working in the Accounting Department for nearly three years, she found that her career was lacking something – a challenge and possibly future growth. This August will mark her second year as an estimator.

Danielle's estimating scope includes schematic design through construction documents. She has recently worked on estimates for such clients as Veterans Affairs Long Beach, Cerritos Community College, College of the Desert, Riverside Unified School District, just to name a few. Danielle's next goal is to become a LEED Accredited Professional as more and more projects are trying to achieve LEED certification.

Danielle joined ASPE in 2006 and hopes to become a Certified Professional Estimator in the future as she gains more experience. Danielle, born and raised in Southern California, resides in Corona with her husband, Neal and they are about to welcome a daughter into this world. Their daughter is due to be born on March 17th.

QUOTE OF THE MONTH

“Great thoughts speak only to the thoughtful mind, but great actions speak to all mankind.”

~ Emily P. Bissell

2007-2008 Board Members and Committee Chairs

President	Dan Schottlander, CPE Earth Tech	949 330 2299 dan.schottlander@earthtech.com
1 st Vice President	Art Quinion, CPE Phoenix Planning	949 581 9370 artq@phoenix-planning.com
Secretary/Treasurer	Shantha Suraweera, CPE O'Connor Construction Management	949 476 2094 ssuraweera@ocmi.com
Immediate Past President	Ron Svarc, CPE ALY Construction	949 629 4300 ext. 148 kickerron@cox.net
Board of Director	Paulette R. Rutlen, CPE The Austin Company	949 451 9055 paulette.rutlen@theaustin.com
Board of Director	Peter Garan Analytical Planning Services	949 679 0202 petergaran@apso-pm.com
Board of Director	John Mauk, CPE O'Connor Construction Mgmt.	949 476 2094 jmauk@ocmi.com
Chapter Certification Chair	Art Quinion, CPE Phoenix Planning	949 581 9370 artq@phoenix-planning.com
Programs	Vacant	Vacant
Newsletter	Vacant	Vacant
Membership	Vacant	Vacant
Education	Vacant	Vacant
Scholarship	Vacant	Vacant
Bylaws	Vacant	Vacant
Web Master	Paulette R. Rutlen, CPE The Austin Company	949 451 9055 paulette.rutlen@theaustin.com

Joke of the Month

While carpenters were working outside the old house she had just bought, a lady busied herself with indoor cleaning.

She had just finished washing the floor when one of the workmen asked to use the bathroom.

With dismay, the lady looked from his muddy boots to her newly scrubbed floors.
"Just a minute," she said, thinking of a quick solution. "I'll put down newspapers."

"That's all right, lady," said the carpenter. "I'm already housetrained."

Company Member Representatives from ASPE Orange County Chapter

Abacus Project Management Inc.	Kerry Contractors, Inc.
ALY Construction, Inc.	KFHP Inc.
American Constructors	KGA, Inc.
Analytical Planning Services, Inc	KHS&S
Arnulfo Ruiz	L&R Construction Inc.
Bel Esprit Builders, Inc.	Lennar
Bert L. Howe & Assoc., Inc.	Lombard Consulting Services, Inc.
Brussel Consulting & Const Mgmt	M. Cangro Development
Consolidated Contracting Services	Madsen, Kneppers & Associates
Contracting Engineers Inc.	Marlin Const. Consulting & Assoc.
Contractors & Cost Consultants	O'Connor Construction Mgmt.
Corecon Technologies Inc.	Pacific Rim Mechanical Contr.Inc.
Disneyland Resorts	Pete Fowler Construction Services
Earth Tech	Phoenix Planning
Faithful & Gould	Project Control Assoc.
GKK Works	Raymond Interior Systems
Herzog Contracting Corp.	Ronald Fedman Associates, Inc.
HMC Architects	The Austin Company
Jacobs	The Clark Construction Group
Jacobs Engineering	Timko, Inc.
JBH Structural Concrete Inc.	
Joshua Don	
Kanda Project Service	

Question of the Month

1. If the total bid for a job was \$750,554, and there was a 17% mark-up for OH & P, what is the amount of direct costs?

- A. \$620,833
- B. \$641,499
- C. \$622,960
- D. \$622,446



The correct answer is B.

$$\$750,554 / 1.17 = \$641,499$$

$$\$641,499 \times 17\% = \$109,055$$

$$\$641,499 + 109,055 = \$750,554$$

National Elections

If you want to nominate someone or yourself for a national position as a Governor, Vice President or President, applications are due in February to National. Our very own Paulette Rutlen is running for president!



Any Program Ideas?

If there is enough support from the chapter, other things that we can develop, could include sponsoring a golf tournament, hosting an estimating academy, or having a regional meeting in 2008 with other ASPE chapters. (This years regional meeting will be held in Reno).

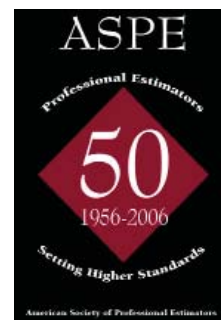
In order to make our chapter work for everyone we are looking for your ideas and input. What topics would you like to see discussed? What programs would you like? If you are a General Contractor, Subcontractor, Consultant, Architect or Engineer, what topics are you interested in? Any suggestions that you have, we would appreciate your input.

Advertising Opportunities

Business Card Ad:	1 Issue	\$15
	6 Issues	\$60
	12 Issues	\$100
Full Page Ad:	1 Issue	\$50
	6 Issues	\$200
	12 Issues	\$300
Employment Ad:	Each Issue	\$50

Membership

With each publication, our electronic newsletter is distributed to over 150 individuals, members & non-members alike. If you know anyone that might enjoy receiving our newsletter, please pass it along and give us their e-mail address. If you are not currently a member and enjoy our readership as well as our events, perhaps you may want to consider joining ASPE for 2007 – 2008.



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