

JUNE 2008
American
Society of
Professional
Estimators

ORANGE COUNTY CHAPTER #3



www.aspenational.com

Our Mission

Since 1956 ASPE serves the construction & engineering industries by providing education, training, fellowship and opportunities for professional estimating development..



ORANGE SPEEL NEWSLETTER

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President's Message

One year ago the price of oil was approximately \$65 per barrel. Today, a barrel of oil is approaching \$130. According to Business Week (June 2, 2008) consumer prices jumped from 3.9% in April from 2.6% a year ago. The inflation rate was driven by food and energy. A 15% surge in gasoline prices since the end of March is hurting household budgets more. Economists are predicting that the national inflation rate for 2008 will rise above 4%. As estimators we need to confirm pricing as materials and commodity rates can change almost daily.



Dinner meetings are usually held on the second Wednesday of each month. We meet at the Mezzanine Building at the Newport Gateway Towers, in Irvine. Unfortunately, there will be no meeting held this month. Please stay tuned for our July newsletter regarding information for the next meeting. Until then, sit back and relax for the rest of June!

~ Dan Schottlander, CPE
President, ASPE Orange County Chapter

ASPE Code of Ethics:

Cannon #1

Professional estimators shall perform services in areas of their discipline and competence.

Cannon #2

Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

Cannon #3

Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

Cannon #4

Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Additional Notes from the President

Chapter Website

ASPE reservations can be booked online. Our chapter website is www.ASPEChapter3.org. Monthly newsletters are posted on the site. If you have any questions or ideas on what to include on our website, feel free to contact our Webmaster, Paulette Rutlen. The national website is www.ASPENational.org. Be sure to check out both websites for current announcements.

Certification

A local certification workshop was held on Saturday, May 17th at 9 AM. Becoming a Certified Professional Estimator (CPE) is an excellent opportunity to gain industry recognition as a certified estimator. The next testing period is scheduled for July 2008 at the National Convention in Baltimore. The workshop is also offered online on the national ASPE website. For further information please contact Certification Chair Art Quinion.

Member Biography



Paul Steele

Raymond Interior Systems

One of our newest ASPE members, Paul Steele, currently works as an estimator for Raymond Interior Systems, a major union plaster, framing and drywall subcontractor. Paul began his career in the construction industry in 1986 starting as a drywall finisher. He quickly rose to the foreman level and soon after became a trade superintendent. From there, he became a project superintendent and then a project engineer. In 1999, Paul became an estimator. During the past seven years, he has moved back and forth between estimating and project management, enjoying both roles equally.

During his years working in the field, Paul attended night courses at Cal State, Long Beach, two evenings per week. After some nine years, he earned a B.S. in Operations Management, graduating Cum Laude. After a couple of years of recharging his batteries, he returned to Cal State, Long Beach, and earned an M.B.A. in General Management in 2003, graduating Cum Laude. Paul also completed several graduate courses in construction management in the Civil Engineering department of the university.

Paul recently passed a stringent U.L. certification test in spray applied fireproofing design and application. He is currently leading an effort at Raymond Interior Systems to attain status as one of the very first companies in the nation to achieve U.L. certification for their spray applied fireproofing operations. He is also on the committee that is writing an estimating manual for Raymond. Earlier this month, Paul, representing Raymond, accepted the top award at the Design Build Institute of America (DBIA) for their contributions on the Cal Trans building project in Los Angeles.

Born and raised in Southern California, Paul attended Mater Dei High School in Orange County. Paul is married with two daughters, ages six and nine, and resides in Huntington Beach, California. He enjoys running a children's basketball league at St. Bonaventure School and attending his daughters' soccer and softball games. Paul is conversant in Spanish, and his hobbies include exercise, music and golf.

Cannon #5

Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

Cannon #6

Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

Cannon #7

Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

Cannon #8

Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

Cannon #9

Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

2007-2008 Board Members and Committee Chairs

President	Dan Schottlander, CPE Earth Tech	949 330 2299 dan.schottlander@earthtech.com
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Newsletter Editor & BOD	Danielle Leyva HMC Architects	951 317 7691 dleyva81@sbcglobal.net
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Education	Vacant	Vacant
Scholarship	Vacant	Vacant
Bylaws	Vacant	Vacant
Web Master	Paulette R. Rutlen, CPE The Austin Company	949 451 9055 paulette.rutlen@theaustin.com

Quote of the Month

"Honest disagreement is a good sign of progress".

~ Mahatma Gandhi

Advertising Opportunities:

Business Card Ad:	1 Issue	\$15
	6 Issues	\$60
	12 Issues	\$100
Full Page Ad:	1 Issue	\$50
	6 Issues	\$200
	12 Issues	\$300
Employment Ad:	Each Issue	\$50

Company Member Representatives from ASPE Orange County Chapter

Abacus Project Management Inc.	Kerry Contractors, Inc.
American Constructors	KFHP Inc.
Analytical Planning Services, Inc	KGA, Inc.
Arnulfo Ruiz	KHS&S
Bel Esprit Builders, Inc.	L&R Construction Inc.
Bert L. Howe & Assoc., Inc.	Lennar
Brussel Consulting & Const Mgnt	Lombard Consulting Services, Inc.
Consolidated Contracting Services	M. Cangro Development
Contracting Engineers Inc.	MC Consultants
Contractors & Cost Consultants	Madsen, Kneppers & Associates
Corecon Technologies Inc.	Marlin Const. Consulting & Assoc.
DM Construction Services	O'Connor Construction Mgmt.
Disneyland Resorts	Pacific Rim Mechanical Contr.Inc.
Earth Tech	Pete Fowler Construction Services
Faithful & Gould	Phoenix Planning
GKK Works	Project Control Assoc.
Herzog Contracting Corp.	Raymond Interior Systems
HMC Architects	Rider Levett Bucknall
Jacobs	Ronald Fedman Associates, Inc.
Jacobs Engineering	The Austin Company
JBH Structural Concrete Inc.	The Clark Construction Group
Joshua Don	Timko, Inc.
Kanda Project Service	

Question of the Month

1. How many yards of concrete does Fred need to order to do his driveway that is 20LF X 30LF?

- A. 6 yds.
- B. 7 yds.
- C. 7.5 yds.
- D. 8 yds.



The correct answer is D; 8 yds.

National Convention

ASPE National is having the annual convention and estimating academy July 9 – 12, 2008 at the Hyatt Regency Hotel in Baltimore, MD. All members and non-members are invited. We are still looking for a delegate to attend. The board agreed to pay up to \$1000 for anyone that would like to attend the meetings. Any volunteers? If you are interested please feel free to contact Dan Schottlander.



Any Program Ideas?

If there is enough support from the chapter, other things that we can develop, could include sponsoring a golf tournament, hosting an estimating academy, or having a regional meeting in 2008 with other ASPE chapters. (This years regional meeting will be held in Reno).

In order to make our chapter work for everyone we are looking for your ideas and input. What topics would you like to see discussed? What programs would you like? If you are a General Contractor, Subcontractor, Consultant, Architect or Engineer, what topics are you interested in? Any suggestions that you have, we would appreciate your input.

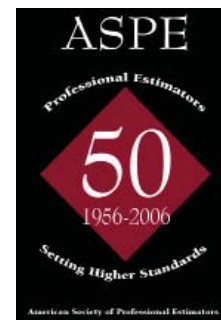
Local Elections

A ballot will be e-mailed to all Chapter members this week. Be sure to vote! The results will be announced at our June dinner meeting.

Membership

With each publication our electronic newsletter is now being distributed to over 250 companies, members & non-members. You do not have to be an estimator to receive our newsletter. Any one that is interested in construction costs is welcome. If you know anyone that might enjoy receiving our newsletter, please forward your e-mails, or let a colleague know about ASPE. You can also give e-mail addresses of interested parties, so we may include folks in our future mailings.

If you are not currently a member and enjoy our readership as well as our events, perhaps you may want to consider joining ASPE.



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