

JANUARY 2008

**American  
Society of  
Professional  
Estimators**



[www.aspenational.com](http://www.aspenational.com)

**Our Mission**

*Since 1956 ASPE serves the construction & engineering industries by providing education, training, fellowship and opportunities for professional estimating development..*

**ORANGE COUNTY CHAPTER #3**



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**ORANGE SPEEL  
NEWSLETTER**





## President's Message

Happy New Year to everyone! As we start the new year of 2008, we are excited about the upcoming programs that we are planning. We are scheduling meetings on Contracts, Building Information Modeling (BIM) and Green Buildings. More events to follow this spring.

### ASPE Code of Ethics:

#### Cannon #1

*Professional estimators shall perform services in areas of their discipline and competence.*

#### Cannon #2

*Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.*

#### Cannon #3

*Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.*

#### Cannon #4

*Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.*

Our next Board meeting is scheduled for Wednesday January 2, 2008 at 5 PM. You don't have to be a board member to attend. If you are interested in hearing about what goes on behind the scenes and want to come, feel free to contact me. Board meetings are held at the Earth Tech Lake Forest office. All ASPE members are welcome.



Our dinner meetings are held on the second Wednesday of each month. We meet at the Mezzanine Building at the Newport Gateway Towers, in Irvine (see enclosed map for details). The next dinner meeting is scheduled for January 9th. Our meeting will be about construction contracts. Social hour starts at 5:30 PM with dinner at 6:30 PM. We finish by 8:30 and parking is free.

Our ASPE meetings are informative and enjoyable. We hope to see you there!

~ Dan Schottlander, CPE  
President, ASPE Orange County Chapter

# Notes from the President

## Chapter Website

ASPE reservations can be booked on line. Our chapter website is [www.ASPEChapter3.org](http://www.ASPEChapter3.org). Monthly newsletters are posted on the site. If you have any questions or ideas on what to include in our website, feel free to contact our Webmaster Paulette Rutlen. The national website is [www.aspenational.com](http://www.aspenational.com). Be sure to check out both websites as they are updated periodically.

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## On-Line Estimating Forum

Last month ASPE National created an online estimating forum. The service is complimentary. All one has to do is register online. Anything related to estimating can be posted, and anyone that is registered can respond. This is a great tool to talk to other estimating professionals. The website is [www.commercialestimators.com](http://www.commercialestimators.com). Check it out.

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## Certification

You may want to consider taking the Certified Professional Estimator (CPE) examination. This is a good opportunity to gain industry recognition as a certified estimator. The next testing period is scheduled for March 2008. There is still time to sign up. The workshop is being offered online on the national ASPE website. Arrangements can be made to have a local chapter workshop. Contact Certification Chair Art Quinion if you have any questions or are interested in signing up.

## Cannon #5

*Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.*

## Cannon #6

*Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.*

## Cannon #7

*Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.*

## Cannon #8

*Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.*

## Cannon #9

*Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.*

# Member Spotlight



**Will Beukman**  
**MASPE, MRICS, PrQS, PMAQS**

Will Beukman, MRICS was born in South Africa. He came to America in 2006 and joined Faithful + Gould Construction Cost Consultants Seal Beach office [1 of 21 in the USA] as a senior estimator

Will has been a Quantity Surveyor for 25 years performing duties such as estimating, managing/preparation of contract documents, payment valuations/applications, cost control etc in South Africa and neighboring Botswana. His involvement in construction projects includes Hospitals, Hotels, Office blocks, Retail Centers, Warehouses, Factories, Airports, Schools, Prisons, Industrial plants and various others. From 1995 until 2006 he managed his own business. Over the years he has done estimating for projects in South Africa, Lesotho, Botswana, Namibia, Mozambique, Swaziland, Malawi, Zambia, Angola, Mauritius and USA

Will obtained a BSc (QS) degree in 1980 from the University of Pretoria in South Africa. He is registered as a Professional Quantity Surveyor with the SA Council for Quantity Surveying and a Professional Member and past board member of the Association of SA Quantity Surveying. He is also a Professional Member of the Royal Institute of Chartered Surveyors

Will joined ASPE in 2007. He resides in Aliso Viejo with his wife Anita whom he married 27 years ago. They have a 23 year old son. On weekends they enjoy golfing and hiking. They like traveling and have visited Europe and the Orient. Will love watching sport particularly Football, Rugby and Cricket and he is a keen supporter of the Anaheim Ducks

## QUOTE OF THE MONTH

“ This is so true in work or play...  
“Confidence is contagious. So is lack of confidence.”

”

~ Vince Lombardi  
(1913 – 1970)

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS  
Invites you to join the  
ORANGE COUNTY CHAPTER'S  
next meeting at:



Date: Wednesday, January 9th , 2008

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur Boulevard, Irvine, CA

The Mezzanine @ Newport Gateway Towers

Presented by: Kurt Grosz, CPE of KGA, Inc.

# Topic: Administration of the Contract



Our speaker Mr. Kurt Grosz has over 30 years of experience in construction & consulting in the areas of building inspection, estimating, project management, scheduling, and as Chief Operating Officer of construction companies. Mr. Grosz has put his many years of experience to use as an expert witness and as a neutral fact finder in mediation, arbitration, and civil litigation cases.

Mr. Grosz holds contractor's licenses in four states, six different code inspection certifications, and numerous registration and certifications, including his CPE. He has been a lecturer, and instructor for various colleges and associations.

Mr. Grosz will speak on the administration of the contract based upon the AIA contract documents, including the

A201, upon which so much of our own certification GEK exam is based. Mr. Grosz will touch upon the roles and responsibilities of the architect, construction manager, and owner's representative; different project delivery systems; observation vs. inspections; payments and submittals; the three types of changes; the claims process; substantial and final completion; and present examples of a few case studies.

Please join us for what promises to be an enlightening evening.

For reservations, please go to the website to book your spot at [www.aspechapter3.org](http://www.aspechapter3.org).  
Contact Art Quinion at [artq@phoenix-planning.com](mailto:artq@phoenix-planning.com) or call 949-581-9370 if you have any questions.



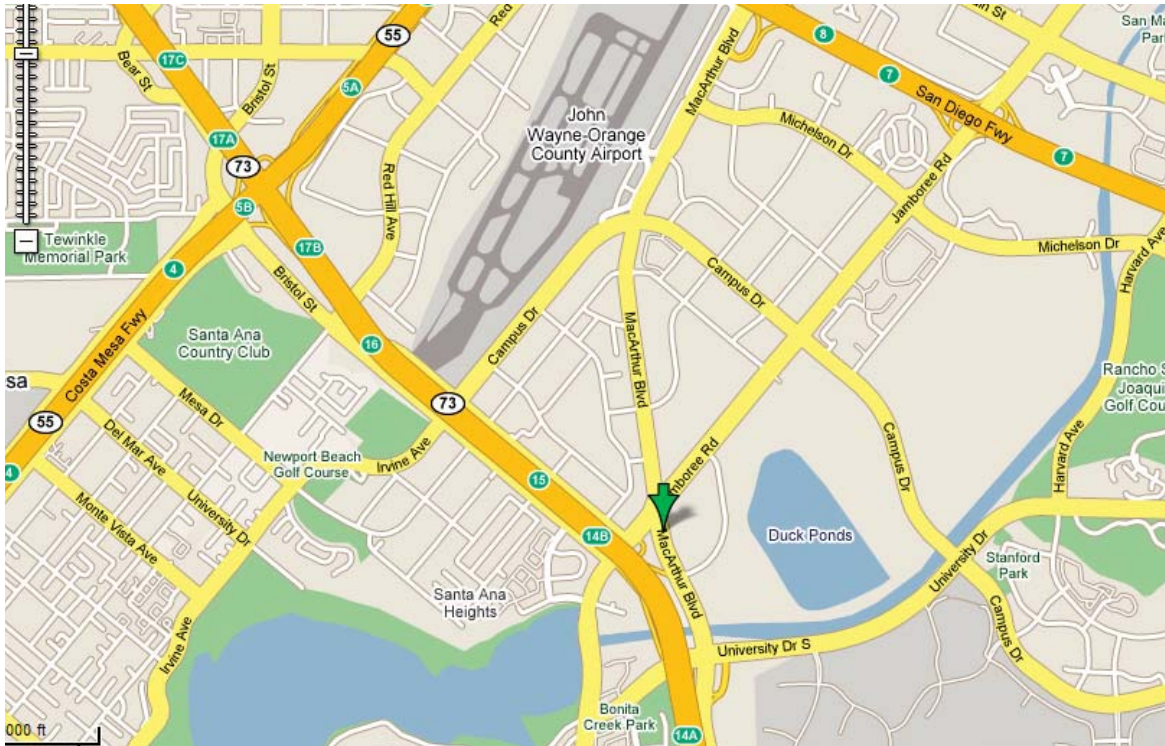
# MEETING INFORMATION

Speaker: Kurt Grosz, CPE of KGA, Inc.

Date: Wednesday, January 9th , 2008

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur  
Boulevard, Irvine, CA  
The Mezzanine @ Newport  
Gateway Towers  
P: 949 724-1066  
405 Freeway @ MacArthur  
Junction between  
MacArthur & Fairchild



Dinner:


Chicken \$35

Fish \$35

For reservations, please go to the website to book your spot at [www.aspechapter3.org](http://www.aspechapter3.org).  
Contact Art Quinion at [artq@phoenix-planning.com](mailto:artq@phoenix-planning.com) or call 949-581-9370 if you have any questions.

# January

# 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1 Happy New Year! 	2 Board Meeting @ 5 p.m.	3	4	5
6	7	8	9 Dinner Meeting @ 6:30 p.m. in Irvine	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

\*Don't miss the next meeting on Wednesday, February 15th at 6:30 PM.



# 2007-2008 Board Members and Committee Chairs

President	Dan Schottlander, CPE Earth Tech	949 330 2299 dan.schottlander@earthtech.com
1 <sup>st</sup> Vice President	Art Quinion, CPE Phoenix Planning	949 581 9370 artq@phoenix-planning.com
Secretary/Treasurer	Shantha Suraweera, CPE O'Connor Construction Management	949 476 2094 ssuraweera@ocmi.com
Immediate Past President	Ron Svarc, CPE ALY Construction	949 629 4300 ext. 148 kickerron@cox.net
Board of Director	Paulette R. Rutlen, CPE The Austin Company	949 451 9055 paulette.rutlen@theaustin.com
Board of Director	Peter Garan Analytical Planning Services	949 679 0202 petergaran@apso-pm.com
Board of Director	John Mauk, CPE O'Connor Construction Mgmt.	949 476 2094 jmauk@ocmi.com
Chapter Certification Chair	Art Quinion, CPE Phoenix Planning	949 581 9370 artq@phoenix-planning.com
Programs	Vacant	Vacant
Newsletter	Vacant	Vacant
Membership	Vacant	Vacant
Education	Vacant	Vacant
Scholarship	Vacant	Vacant
Bylaws	Vacant	Vacant
Web Master	Paulette R. Rutlen, CPE The Austin Company	949 451 9055 paulette.rutlen@theaustin.com

## Web site of the Month:

ASPE National has created a new online estimating forum. The service is free. All one has to do is register online. Anything related to estimating such as estimating questions, comments, blogs, etc. can be posted onto the website. This is a great vehicle to ask other professionals their opinions if help is needed.

[www.commercialestimators.com](http://www.commercialestimators.com)

## Advertising Opportunities:

Business Card Ad:	1 Issue	\$15
	6 Issues	\$60
	12 Issues	\$100
Full Page Ad:	1 Issue	\$50
	6 Issues	\$200
	12 Issues	\$300
Employment Ad	Each Issue	\$50

# Announcements

Peter Garan has volunteered to be a Board Member. Thanks and congratulations!

Any ASPE members at large that are interested in doing a biography for an upcoming newsletter, please feel free to contact Ron Svarc.

# Question of the Month

What does the 'L' stand for in this type of stainless steel? Type 364L

- A. Low Carbon
- B. Light Alloy
- C. Light Carbon
- D. Low Alloy
- E. Long



The correct answer is A.



# Any Program Ideas?

If there is enough support from the chapter, other things that we can develop, could include sponsoring a golf tournament, hosting an estimating academy, or having a regional meeting in 2008 with other ASPE chapters. (This year the regional meeting is being held in Reno).

In order to make our chapter work for everyone we are looking for your ideas and input. What topics would you like to see discussed? What programs would you like? If you are a General Contractor, Subcontractor, Consultant, Architect or Engineer, what topics are you interested in? Any suggestions that you have, we would appreciate your input.

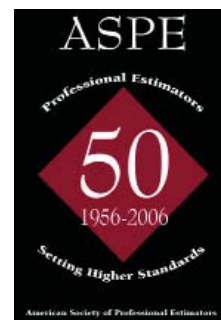
# Joke of the Month

off the mark by Mark Parisi  
www.offthemark.com



# Memberships

With each publication, our electronic newsletter is distributed to over 150 individuals, members & non-members alike. If you know anyone that might enjoy receiving our newsletter, please pass it along and give us their e-mail address. If you are not currently a member and enjoy our readership as well as our events, perhaps you may want to consider joining ASPE for 2007 – 2008.



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