

FEBRUARY 2008

**American  
Society of  
Professional  
Estimators**



[www.aspenational.com](http://www.aspenational.com)

**Our Mission**

*Since 1956 ASPE serves the construction & engineering industries by providing education, training, fellowship and opportunities for professional estimating development..*

**ORANGE COUNTY CHAPTER #3**



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**ORANGE SPEEL  
NEWSLETTER**





## President's Message

Happy 2008! Our chapter membership is growing. We are now up to 56 members. Congratulations to all of you for your support! At our next meeting we are offering 50% off the second dinner (or third) if you bring a guest. The restaurant can also prepare vegetarian dinners if requested in advance.

### ASPE Code of Ethics:

#### Cannon #1

*Professional estimators shall perform services in areas of their discipline and competence.*

#### Cannon #2

*Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.*

#### Cannon #3

*Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.*

#### Cannon #4

*Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.*

February's meeting topic will be Building Information Modeling (BIM) which is the latest trend in the construction industry. In March our dinner topic will be on LEED Green Buildings. More events to follow this spring. Stay tuned...



Our next Board meeting is scheduled for Wednesday, February 6th, at 5 PM. All members are welcome to attend. If you are interested in attending a board meeting, feel free to contact me. We could always use the extra help & suggestions. Board meetings are held once a month in Lake Forest at the Earth Tech office.

Our dinner meetings are held on the second Wednesday of each month. We meet at the Mezzanine Building at the Newport Gateway Towers, in Irvine (see enclosed map for details). The next dinner meeting is scheduled for February 13th. Social hour starts at 5:30 PM with dinner at 6:30 PM. We finish by 8:30 and parking is free.

Our ASPE monthly meetings are informative and enjoyable. We hope to see you there!

~ Dan Schottlander, CPE  
President, ASPE Orange County Chapter

# Notes from the President

## Chapter Website

ASPE reservations can be booked on line. Our chapter website is [www.ASPEChapter3.org](http://www.ASPEChapter3.org). Monthly newsletters are posted on the site. If you have any questions or ideas on what to include in our website, feel free to contact our Webmaster Paulette Rutlen. The national website is [www.aspenational.org](http://www.aspenational.org). Be sure to check out both websites as they are updated periodically.

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## Golden Spike Award

Last year the San Diego Chapter initiated an award dinner to honor an outstanding individual for contributions to the construction industry. This idea originated from the Atlanta Chapter which has locally, had this award for a number of years. For 2008 the Golden Spike Award would like to honor someone from Southern California. It can be an estimator or any one in construction. If you know of someone that you would like to nominate, or you would like to participate, we are meeting one half hour before the dinner meeting at the Mezzanine Towers on February 13th. The point of contact is Frank Young of the San Diego chapter.

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## Certification

You may want to consider taking the Certified Professional Estimator (CPE) examination. This is a good opportunity to gain industry recognition as a certified estimator. The next testing period is scheduled for March 2008. There is still time to sign up. The workshop is being offered online on the national ASPE website. Arrangements can be made to have a local chapter workshop. Contact Certification Chair Art Quinion if you have any questions or are interested in signing up.

## Cannon #5

*Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.*

## Cannon #6

*Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.*

## Cannon #7

*Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.*

## Cannon #8

*Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.*

## Cannon #9

*Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.*

## About the Speaker



**Dennis Hall**  
**Martinez + Cutri Architects**  
**San Diego, California**

For the past seven years Mr. Hall has been involved in the development and implementation of Building Information Modeling (BIM) technologies in architectural practice. He has successfully managed the implementation of BIM as the primary design and production platform at Martinez + Cutri Architects in San Diego, California.

The Martinez + Cutri transition to BIM has included the collaborative work of design team consultants, transition to Master Format 2004, and the integration of specifications and cost estimating technologies linked to BIM. Active in AIA's Technology in Architectural Practice BIM efforts, the American Society of Professional Estimators (ASPE), the Construction Specifications Institute (CSI), the Design Build Institute of America (DBIA), and the National Institute of Building Sciences (NIBS) National BIM Standards Task Team, Mr. Hall has made numerous presentations on the evolution of BIM technology and its application to the construction industry.

Mr. Hall's most recent presentations have included a keynote presentation at the 2007 Construction Sciences Forum at the California Polytechnic State University, San Luis Obispo, the Design Build Institute of America (DBIA) national conference in Dallas, TX in November 2007, and the 51st Annual CSI Show & Convention in Baltimore, MD in June 2007. Mr. Hall has a BA and MArch in architecture and is currently a Principal at Presidio Design-Build in San Diego. In another life, Dennis was a senior military officer in the Army. During his service he held various command and staff positions including attendance at the Army Command and General Staff College and the National War College in Washington, DC. His service included being a military advisor to the President of the United States and Deputy Commander of the National Military Command Center in the Pentagon during the first Gulf War.

## QUOTE OF THE MONTH

“What looks like a loss may be the very event which is subsequently responsible for helping to produce the major achievement of your life.”

~ Srully D. Blotnick

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS  
Invites you to join the  
ORANGE COUNTY CHAPTER'S  
next meeting at:



Date: Wednesday, February 13th , 2008

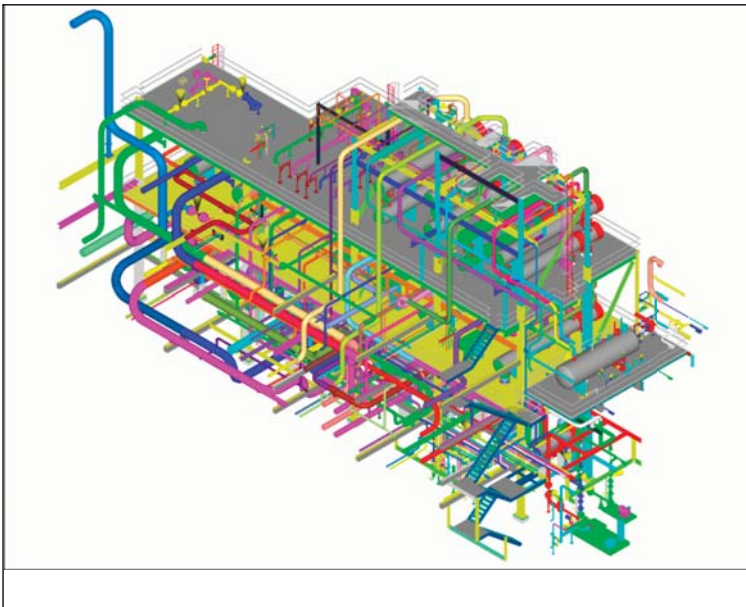
Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur Boulevard, Irvine, CA

The Mezzanine @ Newport Gateway Towers

Presented by: Dennis Hall

# Topic: Building Information Modeling



BIM Presentation Summary: The program will review why Building Information Modeling (BIM) is gaining popularity in the design and construction industry and how it is changing traditional roles and responsibilities from conceptual design through facility management. This presentation will review key differences between the 2D CAD and 3D BIM worlds, how organizations are adapting BIM technologies to design and construction functional roles and various project delivery

schemes, and why BIM is so important to the future of the construction industry.

Please join us for what promises to be an enlightening evening.

For reservations, please go to the website to book your spot at [www.aspechapter3.org](http://www.aspechapter3.org).  
Contact Art Quinion at [artq@phoenix-planning.com](mailto:artq@phoenix-planning.com) or call 949-581-9370 if you have any questions.



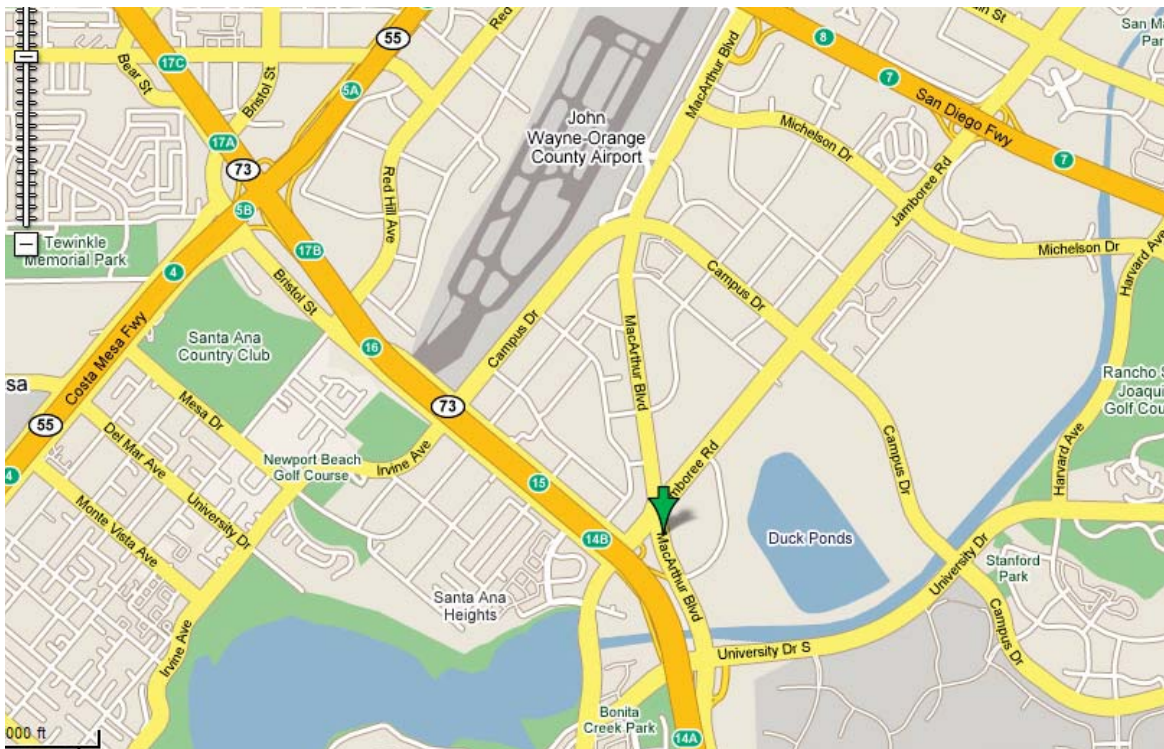
# MEETING INFORMATION

Speaker: Dennis Hall

Date: Wednesday, February 13th , 2008

Social Time: 5:30 p.m. - Program & Dinner: 6:30 p.m.

Location: 19800 MacArthur  
Boulevard, Irvine, CA  
The Mezzanine @ Newport  
Gateway Towers  
P: 949 724-1066  
405 Freeway @ MacArthur  
Junction between  
MacArthur & Fairchild



Dinner:


Chicken \$35

Fish \$35

For reservations, please go to the website to book your spot at [www.aspechapter3.org](http://www.aspechapter3.org).  
Contact Art Quinion at [artq@phoenix-planning.com](mailto:artq@phoenix-planning.com) or call 949-581-9370 if you have any questions.

# February

# 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6 Board Meeting @ 5 p.m.	7	8	9
10	11	12	13 Dinner Meeting @ 6:30 p.m. in Irvine	14 	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	

\*Don't miss the next meeting on Wednesday, March 12th at 6:30 PM.



# Construction Estimator

An Outstanding Position with a Leading Construction Consulting Company

**Location:** Irvine, CA  
**Pay rate:** up to **\$110K DOE**  
**Position ID:** 287

Outstanding Benefits, Mostly Company Paid

## Description

The Estimator provides cost estimates, cost of construction and cost analysis to clients in support of project design, construction administration and management effort. May act independently or in conjunction with other departments and team members in order to provide clients with a complete spectrum of construction consulting services.

## Qualifications

- **Minimum 7 years construction cost estimating experience**
- Good oral and written presentation skills
- Strong customer service abilities
- Strong working knowledge of MS Office and project management tools
- Ability to work long hours, travel to client sites, and examine work sites required

## Responsibilities

- Generate detailed and substantiated cost estimates obtained from plans, specifications, or qualitative information that are accurate to within the prescribed goal of each respective project
- Perform baseline estimates at conceptual and/or schematic level designs and maintains accuracy by performing interim estimates through design development and construction drawings
- Perform value engineering to obtain project/client-specific goals of identifying the source of highest value with equal consideration for cost, function, quality, and sustainability
- Gather details and compile data to estimate all production costs according to specifications; Considers raw materials, labor, equipment, tools, labor and transportation for estimations
- Help determine necessary resources for projects based on cost estimates and budgetary constraints
- Prepare estimates by calculating complete takeoff of scope of work
- Maintain files of working documents as back-up for estimate figures, including current information on prices from suppliers through direct contact, sales brochures, price lists, etc
- Partner with other team members in order to ensure the timely delivery of a high quality product and service
- Requires knowledge of the principals of cost estimating, scheduling, and contract administration
- Interpret construction contractual documents and contract modifications to determine cost of such change
- Accurately analyze situations and assist in developing contingencies for estimates.



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**858.578.6050 FAX 858.578.6092**  
**WWW.AMARX.COM**

PLEASE SEND RESUME AS A MICROSOFT WORD  
ATTACHMENT TO [MARK@AMARX.COM](mailto:MARK@AMARX.COM)

Please apply ONLY if you have experience as an Estimator of large commercial buildings.

# 2007-2008 Board Members and Committee Chairs

President	Dan Schottlander, CPE Earth Tech	949 330 2299 dan.schottlander@earthtech.com
1 <sup>st</sup> Vice President	Art Quinion, CPE Phoenix Planning	949 581 9370 artq@phoenix-planning.com
Secretary/Treasurer	Shantha Suraweera, CPE O'Connor Construction Management	949 476 2094 ssuraweera@ocmi.com
Immediate Past President	Ron Svarc, CPE ALY Construction	949 629 4300 ext. 148 kickerron@cox.net
Board of Director	Paulette R. Rutlen, CPE The Austin Company	949 451 9055 paulette.rutlen@theaustin.com
Board of Director	Peter Garan Analytical Planning Services	949 679 0202 petergaran@apso-pm.com
Board of Director	John Mauk, CPE O'Connor Construction Mgmt.	949 476 2094 jmauk@ocmi.com
Chapter Certification Chair	Art Quinion, CPE Phoenix Planning	949 581 9370 artq@phoenix-planning.com
Programs	Vacant	Vacant
Newsletter	Vacant	Vacant
Membership	Vacant	Vacant
Education	Vacant	Vacant
Scholarship	Vacant	Vacant
Bylaws	Vacant	Vacant
Web Master	Paulette R. Rutlen, CPE The Austin Company	949 451 9055 paulette.rutlen@theaustin.com



## Chapter 3 Starts the New Year with a Bang! January's Meeting Notes...

Chapter 3 held their first meeting of the New Year on Wednesday, the 9th of January, with a record attendance of 22!



Our speaker was Mr. Kurt Grosz, CPE, President of KGA, Inc., a consulting firm with offices in Laguna Beach and Scottsdale. Kurt has an impressive resume, with credentials too numerous to list here. Suffice to say Kurt is a man of many accomplishments.



Kurt's topic was Administration of the AIA Contract. Kurt gave us a good overview of the new AIA A201 2007 document along with a brief discussion of the AGC's Consensus document.



In addition, his presentation covered contract administration; starts, stops and scope; a discussion of various project delivery systems; the role of the contract administrator, Architect, Construction Manager, and the Owner's Representative; observation versus inspection; payment and submittals; types of changes; claims process; substantial and final completion.

Finally, Kurt gave us two real world case studies of what can go wrong in construction and a discussion ensued as to what type of project delivery system would have been better for this project. If you missed the meeting you can see Kurt's Power Point presentation posted on the chapter website at [www.ASPEChapter3.org](http://www.ASPEChapter3.org).



This was a good meeting and a terrific way to start off the year! Be sure to attend the February 13th meeting to see what you're missing.

# Announcements

Ron Svarc - National Certification Board Member and Paulette Rutlen - National 1<sup>st</sup> Vice President were recently in Nashville to attend the Bi-annual National Certification Board Meeting. Thanks Ron and Paulette for your time and support!

# Question of the Month

1. How many BF in a school interior wall 26LF long w/ 2 X 4s @ 2' OC, based on an 8 ft. ceiling?

- A. 210 BF
- B. 140 BF
- C. 160 BF



The correct answer is B. Remember, there is at least one door way every 26' in a school interior wall. Including the added studs for corners, top and bottom plates and door frames totals 210 LF X .667 BF per 2 X 4 every foot = 140.07 BF.



# Any Program Ideas?

If there is enough support from the chapter, other things that we can develop, could include sponsoring a golf tournament, hosting an estimating academy, or having a regional meeting in 2008 with other ASPE chapters. (This year the regional meeting is being held in Reno).

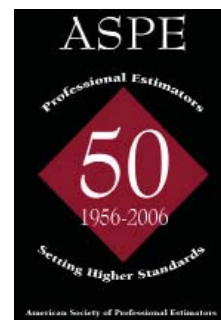
In order to make our chapter work for everyone we are looking for your ideas and input. What topics would you like to see discussed? What programs would you like? If you are a General Contractor, Subcontractor, Consultant, Architect or Engineer, what topics are you interested in? Any suggestions that you have, we would appreciate your input.

# Advertising Opportunities

Business Card Ad:	1 Issue	\$15
	6 Issues	\$60
	12 Issues	\$100
Full Page Ad:	1 Issue	\$50
	6 Issues	\$200
	12 Issues	\$300
Employment Ad:	Each Issue	\$50

# Memberships

With each publication, our electronic newsletter is distributed to over 150 individuals, members & non-members alike. If you know anyone that might enjoy receiving our newsletter, please pass it along and give us their e-mail address. If you are not currently a member and enjoy our readership as well as our events, perhaps you may want to consider joining ASPE for 2007 – 2008.



[www.aspenational.com](http://www.aspenational.com)